



30<sup>th</sup> November, 2011

Dear Customer,

**HCFC Refrigerant Price Increase – Effective 1<sup>st</sup> January, 2012**

Despite the ban on importation of refrigeration and air conditioning equipment operating on HCFC refrigerants, such as R22, the significant installed base of equipment in Australia continues to drive strong demand for these refrigerants. Supplies of HCFCs are increasingly limited by import quotas leading to a tightening of the volume of HCFC products available to the marketplace.

This situation is expected to result in tight availability of R22 refrigerant as we move into the New Year and will also impact the supply of other HCFC refrigerants.

Due to these factors we have received a 10.9% increase from our suppliers of HCFC refrigerants. In light of this impose the **Heatcraft list prices on all HCFC refrigerants (R22, R123 and HCFC blends R406A, R408A and R409A) will increase by 10.9% effective 1<sup>st</sup> January 2012.**

Heatcraft is committed to offering competitive pricing to complement Gas2Go, Australia's leading refrigerant management system, and we will continue to offer what we believe to be the best value refrigerant supply package available.

We also offer a range of HFC-based replacement refrigerants which can substitute for R22 in many systems and a complete range of equipment operating on HFC refrigerants. In particular, in light of the pending introduction of the Carbon Levy on HFC Refrigerants, we have widened our range of equipment optimized to operate on the moderate GWP R134a Refrigerant for medium temperature refrigeration applications and introduced low refrigerant charge Hypercore™ Microchannel technology to our Kirby® Fridgebox™ range of condensing units. We are also able to offer considerable expertise on CO<sub>2</sub> refrigerant solutions for large applications.

Should you have any questions regarding the refrigerant increase or the alternative refrigerant and equipment options please contact your local Heatcraft representative, or myself directly on (02) 9774 7070.

Yours sincerely,

A handwritten signature in black ink, appearing to be "Leon Miller".

Leon Miller  
General Manager, Sales  
Heatcraft Australia Pty Ltd