



Your HVAC&R Business Partner

Wednesday, 12 September 2018

Dear Customer,

Please be advised that we have received notification of significant price changes on a number of products in our Motors category.

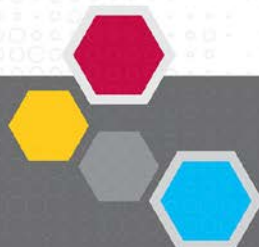
Subsequent changes to our list pricing have been necessary and advise that new prices will be effective as at 1<sup>st</sup> of October 2018. Where practical, Heatcraft have absorbed some of this price impact to ensure that we will remain competitive on this range of products.

Access to your 'Net' pricing and our 'List' pricing is available via the Heatcraft **smart@ccess** Online Customer Portal. You can gain access to this portal, by consulting your account manager, local branch or by registering your interest at [www.heatcraft.com.au](http://www.heatcraft.com.au).

We thank you for your continued support, assure you that Heatcraft appreciates your business and we are committed to continually making improvements that add value to your business.

Kind regards,

Brett Hedge  
Marketing Manager – Parts and Refrigerant



KIRBY HVAC&R PTY LTD ABN 42 624 910 041  
286 Horsley Road Milperra NSW 2214,  
Locked Bag 63 Wetherill Park NSW 1851 Australia  
Ph: +61 2 9774 7155 Fax: +61 2 9774 7205

**13 23 50**  
heatcraft.com.au