



Your HVAC&R Business Partner

9 March 2017

Contact: Janina Geraghty
Marketing Communications Manager
+61 2 9774 7350
jgeraghty@heatcraft.com.au

Images: Damian Mackey, Vice President, General Manager Heatcraft ANZ

Word Count: 301

DAMIAN MACKEY, APPOINTED VICE PRESIDENT, GENERAL MANAGER FOR HEATCRAFT AUSTRALIA/NEW ZEALAND

Heatcraft Australia is pleased to announce the appointment of Damian Mackey as the new Vice President, General Manager for Heatcraft Australia/New Zealand.

It has been over 10 years since the business has seen the appointment of a local VP & GM to lead one of the country's leading HVAC&R wholesale businesses. The new direction from parent company, Lennox International is a positive step in the company's growth strategy.

Damian's appointment comes with a high level of confidence given his cross commercial employment experience. Prior to joining Heatcraft, Damian worked 11 years with Tyco/Pentair in multiple executive leadership roles both in Australia and overseas in the Industrial B2B components sector. Most recently, Damian served as Vice President and Managing Director of Pentair Water Transport, Australia's leading water pipeline solution provider with operations in Australia, New Zealand, South East Asia and the Middle East.

Damian's track record has seen him build his credibility through leading and inspiring strong teams that deliver results. During his tenure with Tyco Water (later purchased by Pentair), Damian was relocated to Tyco Water UK tasked with and successfully achieving a turnaround in a business not previously reaching its full potential. In this role through his leadership of the full commercial team, the business was able to grow organic sales by 15% per annum.

Recently, Damian led the Business Excellence team at Visionstream (an ANZ market leader in Telecommunications Infrastructure construction) which was responsible for the design and implementation of a companywide program focused on delivering business improvement. The results of this saw improvements in operational excellence, increased business performance and a step change in win rates and sales growth for the business.

Most importantly, Damian has been able to demonstrate his ability to develop and execute a growth strategy in complex businesses through his value driven leadership style.



Your HVAC&R Business Partner



-END-

About Heatcraft:

Heatcraft Worldwide Refrigeration is the long-standing leader in the world of commercial refrigeration, providing climate-control solutions to customers in more than 70 countries. Heatcraft has long been known for combining innovative technologies with precision engineering to design refrigeration systems capable of meeting the demands of the most rigorous operating environments.

As part of Heatcraft Worldwide Refrigeration, Heatcraft Australia and New Zealand is a leading wholesale distribution business catering for the refrigeration and air conditioning trades with a distribution network of over 70 wholesale outlets. Through our partnership with Lawrence & Hanson Electrical we're expanding our distribution footprint to bring even greater access to a complete range of HVAC+R and Electrical products. Our exclusive brands include Kirby, Lennox, Gas2Go, InterLINK and Smart@ccess.

Heatcraft is committed to being your HVAC&R Business Partner.